

Message Text

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PAGE 01 PEKING 01270 110222Z

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ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 /018 W

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R 110202Z JUL 75

FM USLO PEKING

TO SECSTATE WASHDC 4021

INFO AMCONSUL HONG KONG

UNCLAS PEKING 1270

E.O.11652: N/A

TAGS: BEXT, XG

SUBJECT: POLYESTER BASED PHOTOGRAPHIC FILM SPLICER -
METROKALVAR CORPORATION

REF: STATE (USDOC) 10303

1. SINCE PRC FOREIGN TRADE CORPORATIONS WILL NOT
RESPOND POSITIVELY TO TRADE INQUIRIES WITHOUT FIRST
RECEIVING COMPLETE DOCUMENTATION, WE SUGGEST METROKALVAR
WRITE DIRECTLY TO THE FOLLOWING CORPORATIONS TO INTRO-
DUCE ITS PRODUCT.

A. CHINA NATIONAL MACHINERY IMPORT AND EXPORT COR-
PORATION, ERH LI KOU, HSIHNE 9, PEKING, PRC.

B. CHINA NATIONAL TECHNICAL IMPORT CORPORATION
(SAME ADDRESS).

C. CHINA NATIONAL LIGHT INDUSTRIAL PRODUCTS IMPORT
AND EXPORT CORPORATION, 82 TUNG AN MEN STREET
PEKING, PRC.

2. METROKALVAR SHOULD PROVIDE A FULL DESCRIPTION OF
ITS SIZE AND OPERATIONS AND SEND AT LEAST TWENTY
COPIES OF ALL TECHNICAL LITERATURE ON ITS ELECTRI-
CAL FILM SPLICER TO EACH CORPORATION. CHINESE INTEREST
IN NEW PRODUCTS IS OFTEN SLOW TO DEVELOP AND THE FIRM
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SHOULD NOT BE DISCOURAGED IF IT DOES NOT RECEIVE AN

IMMEDIATE REPLY. INSTEAD, METROKALVAR SHOULD WRITE
PERIDICALLY TO EACH CORPORATION TO UP-DATE ITS
TECHNICAL LITERATURE AND REMIND THE CHINESE OF ITS
INTEREST IN DOING BUSINESS.
BUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Draft Date: 11 JUL 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975PEKING01270
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750239-0720
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750764/aaaacfi.tel
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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TAGS: BEXP, XG
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